

Extend and fine-tune your influence and especially your ability to **communicate, coach, motivate and manage**

Develop the skills and behavioural flexibility essential for coping with today's flatter corporate structures, cross-functional responsibilities, team structures, and remote management.

- Communicate easily and skilfully with your peers, direct reports, and with senior management
- Understand the thinking and emotional make-up of your team and of the individuals within that team - and of the manner in which these individuals pull together
- Understand yourself so you are not easily influenced or manipulated
- Manage your moods - you are constantly in the public eye and cannot afford to have off-days
- Know what makes people tick and know how to utilise values to motivate individuals - as individuals
- Inspire people by 'selling' them your vision and getting their 'buy in' to this vision...